

# CLIENT ADVISORY

October 31, 2019

## IMO2020 Surcharge U.S. LCL Advisory

Dear Valued Customer,

The International Maritime Organization (IMO) has passed new regulations that require all shipping companies to switch to cleaner fuel with a maximum Sulphur content of 0.5%.

While the new regulations are effective January 1, 2020, ocean carriers have already taken steps to comply with the new international emission standards by switching to low Sulphur fuel or investing in scrubber-fitted or LNG running vessels.

The compliance with regulations comes at a significant cost and or contract carriers have started to introduce fuel surcharge increases.

In order to cover these costs, C.H. Robinson will be implementing the IMO2020 surcharge. Effective in December 2019, the IMO 2020 will apply to the following trade lanes. Please take note of the effective dates below.

C.H. Robinson will continue to evaluate the market to ensure each customer receives the most competitive offering in the marketplace. These levels are pre-filed rates consistent with the ocean carriers to ensure FMC (U.S. Federal Maritime Commission) compliance. We will continue to monitor the market and levels to ensure our rates remain competitive.

Origin (Where shipment Originates)	Destination	Type of Increase	Increase	Effective
All US Origins	Caribbean	IMO2020	USD \$5.00 w/m	12/1/19
All US Origins	Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama, Belize, Mexico	IMO2020	USD \$5.00 w/m	12/1/19
All US Origins	Adelaide, Brisbane, Melbourne, Sydney, (Australia) Auckland, Christchurch, Wellington (New Zealand)	IMO2020	USD \$8.00 w/m	12/11/19
All US Origins	Algeria, Angola, Benin, Cameroon, Congo, Gabon, Gambia, Ghana, Guinea, Ivory Coast, Kenya, Mozambique, Nigeria, Senegal, Sierra Leone, Tanzania, Togo	IMO2020	USD \$4.00 w/m	12/11/19
All US Origins	Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Paraguay, Peru, Uruguay, Venezuela	IMO2020	USD \$4.00 w/m	12/11/19
All US Origins	Austria, Belgium, Bulgaria, Croatia, Czech Republic, France, Germany, Hungary, Ireland, Netherlands, Portugal, Romania,	IMO2020	USD \$2.00 w/m	12/11/19

*Our information is compiled from a number of sources that to the best of our knowledge are accurate and correct. It is always the intent of our company to present accurate information. C.H. Robinson accepts no liability or responsibility for the information published herein.*



	Serbia, Slovakia, Slovenia, Switzerland, United Kingdom			
All US Origins	Belarus, Denmark, Estonia, Finland, Iceland, Latvia, Lithuania, Norway, Poland, Russia, Sweden, Ukraine	IMO2020	USD \$2.00 w/m	12/11/19
All US Origins Sailing from or via USWC ports	China, Hong Kong, Indonesia, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan, Thailand, Vietnam Fremantle (Australia)	IMO2020	USD \$1.00 w/m	12/11/19
All US Origins Sailing from or via USEC/Gulf ports	China, Hong Kong, Indonesia, Japan, Malaysia, Philippines, Singapore, South Korea, Taiwan, Thailand, Vietnam	IMO2020	USD \$2.00 w/m	12/11/19
All US Origins	Cyprus, Egypt, Greece, Israel, Italy, Lebanon, Libya, Malta, Morocco, Spain, Tunisia, Turkey	IMO2020	USD \$3.00 w/m	12/11/19
All US Origins	Bangladesh, India, Pakistan, Sri Lanka	IMO2020	USD \$2.00 w/m	12/11/19
All US Origins	South Africa	IMO2020	USD \$8.00 w/m	12/15/19
All US Origins	Middle East & Mediterranean	IMO2020	USD \$2.00 w/m	12/15/19
All US Origins	Bahrain, Iraq, Jordan, Kuwait, Oman, Qatar, Saudi Arabia, United Arab Emirates	IMO2020	USD \$2.00 w/m	12/15/19

Thank you for being our Valued Customer. If you have any questions, please do not hesitate to contact C.H. Robinson for further information.

Sincerely,  
C.H. Robinson Global Ocean Services

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